

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Pricelist
Supplement Number 7 effective October 1, 2015**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA *Advantage!*, a menu-driven database system. The INTERNET address for GSA *Advantage!* is: <http://www.gsa.gov>

Professional Services Schedule (PSS)

Federal Supply Schedule 00CORP

Class(es): R499

Contract Number: GS-10F-0061N

For more information on ordering from Federal Supply Schedules

Click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: Option 2 (November 1, 2012 through October 31, 2017)

Contractor: Industrial Economics, Incorporated
2067 Mass Ave. Ste. 4
Cambridge, MA 02140

Business Size: Other than Small Business

Contract Administration: Kevin Brady

E-mail address: kbb@indecon.com

Telephone: (617) 354-0074

FAX number: (617) 354-0463

CUSTOMER INFORMATION:

- 1a. Table of Awarded Special Item Number(s) (SINs) with appropriate cross-reference to page number(s) (Attach separate sheet if necessary).**

SIN 874-1, Integrated Consulting Services

SIN 874-1RC, Integrated Consulting Services (Disaster Recovery)

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded. See rates that follow.**

2. Maximum Order Limitation: \$1,000,000

3. Minimum Order: \$100

4. Geographic coverage (Delivery Area): Worldwide

5. Point(s) of Production: (city, county, and State or foreign country). Same as Contractor

6. Discount from list prices or statement of net price: Prices shown herein are net prices

7. Quantity discounts: None

8. Prompt payment terms: Net 30 Days

9a. Government purchase cards are accepted for orders below the micropurchase threshold.

9b. Contact Contractor's Representative for purchase card acceptance of orders above the micropurchase threshold.

10. Foreign items (list items by country of origin): None

11a-d. Time of Delivery: As stated on Task Order

12. FOB Point(s): As stated on Task Order; contact the Contractor's Representative for 11b-11d.

Attachment 1: GS-10F-0061N Pricelist – Op 2 (2012-2017)

**Industrial Economics, Incorporated: General Services Administration Federal Supply Schedule Pricelist
Professional Services Schedule (PSS), Contract Number: GS-10F-0061N**

- 13a. Ordering Address(es):** Industrial Economics, Incorporated
2067 Mass Ave. Ste. 4
Cambridge, MA 02140
- 13b. Ordering Procedure:** Contractor shall accept orders in accordance with FAR 8.405-3. Please contact the Contractor's Representative for acceptance of orders.
- 14. Payment Address(es):** Same as Contractor
- 15. Warranty provision:** Contractor's Standard Commercial Warranty
- 16. Export Packing Charges:** n/a
- 17. Terms and conditions of Government purchase card acceptance (if applicable):** See #9 above
- 18. Terms and conditions of rental, maintenance, and repair:** n/a
- 19. Terms and conditions of installation:** n/a
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** n/a
- 21. List of service and distribution points:** n/a
- 22. List of participating dealers:** n/a
- 23. Preventive maintenance:** n/a
- 24a. Special attributes such as environmental attributes (e.g. recycled content, energy efficiency, and/or reduced pollutants):** n/a
- 24b. Section 508 compliance data for Electronic and Information Technology (EIT) supplies and services:** n/a
- 25. Data Universal Number System (DUNS) Number:** 007977887
- 26. Contractor is registered in Central Contractor Registration (CCR) database**
- 27. Uncompensated overtime:** n/a

Attachment 1: GS-10F-0061N Pricelist – Op 2 (2012-2017)**Industrial Economics, Incorporated: General Services Administration Federal Supply Schedule Pricelist****Professional Services Schedule (PSS), Contract Number: GS-10F-0061N**

	Year 11 11/01/2012 – 10/31/2013	Year 12 11/01/2013 – 10/31/2014	Year 13 11/01/2014 – 10/31/2015	Year 14 11/01/2015 – 10/31/2016	Year 15 11/01/2016 – 10/31/2017
<u>Labor Category</u>	<u>Hourly Rate</u>	<u>Hourly Rate</u>	<u>Hourly Rate</u>	<u>Hourly Rate</u>	<u>Hourly Rate</u>
Principal					
Principal - P18	\$281.93	\$287.85	\$293.89	\$300.06	\$306.36
Principal - P17	\$273.71	\$279.46	\$285.32	\$291.32	\$297.43
Principal - P15	\$257.30	\$262.70	\$268.22	\$273.85	\$279.60
Principal - P11	\$224.47	\$229.18	\$233.99	\$238.91	\$243.92
Principal - P7	\$191.66	\$195.69	\$199.80	\$203.99	\$208.28
Principal - P3	\$158.83	\$162.16	\$165.57	\$169.05	\$172.60
Senior Associate					
Senior Associate - SA18	\$164.57	\$168.03	\$171.55	\$175.16	\$178.83
Senior Associate - SA17	\$160.90	\$164.28	\$167.73	\$171.25	\$174.85
Senior Associate - SA13	\$146.33	\$149.41	\$152.54	\$155.75	\$159.02
Senior Associate - SA10	\$135.40	\$138.25	\$141.15	\$144.12	\$147.14
Senior Associate - SA7	\$124.47	\$127.09	\$129.76	\$132.48	\$135.26
Senior Associate - SA4	\$113.54	\$115.93	\$118.36	\$120.85	\$123.39
Senior Associate - SA1	\$102.61	\$104.77	\$106.97	\$109.22	\$111.51
Associate					
Associate - A18	\$139.09	\$142.01	\$144.99	\$148.03	\$151.14
Associate - A17	\$134.81	\$137.64	\$140.53	\$143.48	\$146.50
Associate - A13	\$117.73	\$120.21	\$122.73	\$125.31	\$127.94
Associate - A10	\$104.91	\$107.11	\$109.36	\$111.65	\$114.00
Associate - A7	\$92.12	\$94.05	\$96.03	\$98.05	\$100.11
Associate - A4	\$79.29	\$80.96	\$82.66	\$84.39	\$86.16
Associate - A1	\$66.49	\$67.89	\$69.31	\$70.77	\$72.26
Research Analyst					
Research Analyst - RA18	\$99.38	\$101.47	\$103.60	\$105.78	\$108.00
Research Analyst - RA17	\$97.47	\$99.52	\$101.61	\$103.74	\$105.92
Research Analyst - RA12	\$87.97	\$89.82	\$91.71	\$93.63	\$95.60
Research Analyst - RA7	\$77.20	\$78.83	\$80.48	\$82.17	\$83.90
Research Analyst - RA4	\$67.71	\$69.13	\$70.58	\$72.07	\$73.58
Research Analyst - RA1	\$58.24	\$59.47	\$60.72	\$61.99	\$63.29
Contract Administration					
Contract Administrator-CA18	\$156.32	\$159.60	\$162.96	\$166.38	\$169.87
Contract Administrator-CA17	\$151.26	\$154.44	\$157.68	\$160.99	\$164.37
Contract Administrator-CA13	\$131.00	\$133.75	\$136.56	\$139.42	\$142.35
Contract Administrator-CA9	\$110.73	\$113.06	\$115.43	\$117.86	\$120.33
Contract Administrator-CA5	\$90.51	\$92.41	\$94.35	\$96.33	\$98.36
Contract Administrator-CA2	\$75.31	\$76.89	\$78.50	\$80.15	\$81.83
Information Resources					
Information Resources-IR18	\$155.07	\$158.33	\$161.66	\$165.05	\$168.52
Information Resources-IR17	\$150.02	\$153.17	\$156.38	\$159.67	\$163.02
Information Resources-IR14	\$134.81	\$137.64	\$140.53	\$143.48	\$146.50
Information Resources-IR12	\$124.69	\$127.31	\$129.98	\$132.71	\$135.50
Information Resources-IR9	\$109.49	\$111.79	\$114.13	\$116.53	\$118.98
Information Resources-IR6	\$94.32	\$96.30	\$98.33	\$100.39	\$102.50
Information Resources-IR3	\$79.12	\$80.78	\$82.48	\$84.21	\$85.98

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**Industrial Economics, Incorporated: General Services Administration Federal Supply Schedule Pricelist
Professional Services Schedule (PSS), Contract Number: GS-10F-0061N**

	Year 11	Year 12	Year 13	Year 14	Year 15
	11/01/2012 – 10/31/2013	11/01/2013 – 10/31/2014	11/01/2014 – 10/31/2015	11/01/2015 – 10/31/2016	11/01/2016 – 10/31/2017
<u>Labor Category</u>	<u>Hourly Rate</u>	<u>Hourly Rate</u>	<u>Hourly Rate</u>	<u>Hourly Rate</u>	<u>Hourly Rate</u>
Clerical/Word Processing					
Clerical/Word Processing-CW18	\$104.99	\$107.20	\$109.45	\$111.75	\$114.09
Clerical/Word Processing-CW17	\$101.11	\$103.23	\$105.40	\$107.61	\$109.87
Clerical/Word Processing-CW13	\$85.55	\$87.35	\$89.18	\$91.06	\$92.97
Clerical/Word Processing-CW10	\$73.88	\$75.44	\$77.02	\$78.64	\$80.29
Clerical/Word Processing-CW7	\$62.22	\$63.52	\$64.86	\$66.22	\$67.61
Clerical/Word Processing-CW3	\$46.66	\$47.64	\$48.64	\$49.66	\$50.71

DESCRIPTION OF RESPONSIBILITIES, EXPERIENCE AND EDUCATION BY LABOR CATEGORY

Principal: Directs the organization's projects. Demonstrates knowledge and skills with respect to the organization's projects. Professional work demonstrates a high degree of technical competence and problem solving.

Minimum Qualifications:

- P18 Master's Degree or professional certification and 10 years of experience
- P17 Master's Degree or professional certification and 9 years of experience
- P15 Master's Degree or professional certification and 8 years of experience
- P11 Master's Degree or professional certification and 7 years of experience
- P7 Master's Degree or professional certification and 6 years of experience
- P3 Master's Degree or professional certification and 5 years of experience

Senior Associate: Manages the organization's projects. Demonstrates a high degree of competence in their professional discipline.

Minimum Qualifications:

- SA18 Bachelor's Degree and 6 years of experience
- SA17 Bachelor's Degree and 5 years of experience
- SA13 Bachelor's Degree and 4 years of experience
- SA10 Bachelor's Degree and 3 years of experience
- SA7 Bachelor's Degree and 2 years of experience
- SA4 Bachelor's Degree and 1 year of experience
- SA1 Bachelor's Degree and 0 years of experience

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Associate: Demonstrates a moderate degree of competence in their professional discipline. Designs and implements analysis, designs and constructs data management tools, interprets and communicates results, coordinates project tasks.

Minimum Qualifications:

- A18 Associate's Degree and 6 years of experience
- A17 Associate's Degree and 5 years of experience
- A13 Associate's Degree and 4 years of experience
- A10 Associate's Degree and 3 years of experience
- A7 Associate's Degree and 2 years of experience
- A4 Associate's Degree and 1 year of experience
- A1 Associate's Degree and 0 years of experience

Research Analyst: Competent in their professional discipline. Gathers and evaluates data, performs analyses, communicates results.

Minimum Qualifications:

- RA18 Associate's Degree and 3 years of experience
- RA17 Associate's Degree and 2 years of experience
- RA12 Associate's Degree and 1 year of experience
- RA7 Associate's Degree and 0 years of experience
- RA4 High School diploma and 4 years of experience
- RA1 High School diploma and 2 years of experience

Contract Administration: Contract Administrators provide support to the firm's professional staff and take responsibility for the administrative management of the firm's contracts.

Minimum Qualifications:

- CA18 Bachelor's Degree and 5 years of experience
- CA17 Associate's Degree and 4 years of experience
- CA13 Associate's Degree and 3 years of experience
- CA9 Associate's Degree and 2 years of experience
- CA5 Associate's Degree and 1 year of experience
- CA2 Associate's Degree and 0 years of experience

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Information Resources: Information Resource professionals are competent in information management. They provide information retrieval services, as well as assist in acquiring, organizing, or maintaining information and data relevant to the activities of the professional and administrative staff. Information resource professionals also may provide additional services, including software design, software development, maintenance of computer hardware.

Minimum Qualifications:

- IR18 Master's Degree and 2 years of experience
- IR17 Master's Degree and 0 year of experience
- IR14 Bachelor's Degree and 2 years of experience
- IR12 Bachelor's Degree and 1 year of experience
- IR9 Bachelor's Degree and 0 years of experience
- IR6 Associate's Degree and 2 years of experience
- IR3 Associate's Degree and 1 year of experience

Clerical/Word Processing: Clerical staff provide support to all employees including word processing support, general clerical support, or production services.

Minimum Qualifications

- CW18 Bachelor's Degree and 1 year of experience
- CW17 Bachelor's Degree and 0 year of experience
- CW13 Associate's Degree and 2 years of experience
- CW10 Associate's Degree and 0 years of experience
- CW7 High School diploma and 2 years of experience
- CW3 High School diploma and 0 years of experience

DEGREE AND EXPERIENCE SUBSTITUTION TERMS:

IEC recognizes that successful performance depends on having personnel with the right skills and experience.

These skills and experience are acquired through a proper mix of education and professional experience. The following substitution allowances between education and experience are incorporated into IEC's schedule in order to provide the quality of services required by the customer at the most reasonable price.

Tables 1 & 2 on the following page represent substitution equivalencies for education and experience requirements.

Table 1. Substitutions for Educational Requirements - Years of experience may be substituted for degree requirements on a year for year basis.

Educational Requirement	Equivalent Experience Substitution
High School	General Education Diploma, OR Graduate Equivalency Degree, OR General Equivalency Diploma
Associate's Degree	High School and two years of experience
Bachelor's Degree	High School and four years of experience, OR Associate's Degree and two years of experience
Master's Degree	Professional Certification and 0 years of experience, OR Bachelor's Degree and two years of experience, OR six years of experience
Doctorate	Bachelor's Degree and four years of experience OR Master's Degree and two years of experience OR eight years of experience

Table 2. Substitutions for Work Experience Requirements - A degree may be substituted for years of work experience on a year for year basis.

Educational Requirement	Equivalent Years of Experience
Associate's Degree	Two Years
Bachelor's Degree	Four Years
Master's Degree OR Professional Certification	Six Years
Doctorate	Eight Years

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The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the identified SCA labor categories are based on the U.S. Department of Labor WD Number (s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the Contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

Service Contract Act Matrix		
SCA Eligible Contract Labor Category	SCA Eligible Contract Labor Category	SCA Eligible Contract Labor Category
Clerical/Word Processing-CW18	01020 Administrative Assistant	05-2255
Clerical/Word Processing-CW17	01020 Administrative Assistant	05-2255
Clerical/Word Processing-CW13	01020 Administrative Assistant	05-2255
Clerical/Word Processing-CW10	01020 Administrative Assistant	05-2255
Clerical/Word Processing-CW7	01020 Administrative Assistant	05-2255
Clerical/Word Processing-CW3	01020 Administrative Assistant	05-2255
SCA Eligible Contract Labor Category	SCA Eligible Contract Labor Category	SCA Eligible Contract Labor Category
Clerical/Word Processing-CW18	01613 General Clerk III	05-2255
Clerical/Word Processing-CW17	01613 General Clerk III	05-2255
Clerical/Word Processing-CW13	01613 General Clerk III	05-2255
Clerical/Word Processing-CW10	01612 General Clerk II	05-2255
Clerical/Word Processing-CW7	01612 General Clerk II	05-2255
Clerical/Word Processing-CW3	01611 General Clerk I	05-2255
SCA Eligible Contract Labor Category	SCA Eligible Contract Labor Category	SCA Eligible Contract Labor Category
Clerical/Word Processing-CW7	01280 Receptionist	05-2255
Clerical/Word Processing-CW3	01280 Receptionist	05-2255